

Volume IV – Cost/Price

Cybersecurity Risk Management Framework Support IDIQ Department of the Air Force

Solicitation# FA7037-15-R-0009

Due Date: December 09, 2015 at 12:00 PM CST

Prepared for and Presented to:

Attention: Teresa J. Gonzalez
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Transmittal Letter

December 09, 2015

Submission Method: Paper Copy and CD-ROMs Submission

Department of the Air Force
102 Hall Blvd, Ste 258
Lackland AFB, Texas 78243

Attention: Ms. Teresa J. Gonzalez

Subject: Response to Combined Synopsis/Solicitation FA7037-15-R-0009 – Cybersecurity Risk Management Framework Support IDIQ.

Dear Ms. Gonzalez:

Sincerely,

/Signature/

Authorized Person

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VOLUME IV – COST/PRICE
[INSTRUCTION TO OFFEROR (ITO).8.0, EVALUATION (EVAL) B.5.0]

8.1 General Instructions – Offerors will propose fully loaded labor rates for each of the labor categories included in Attachment #3. These labor categories represent the Governments currently known labor categories. Offerors may propose alternate or additional labor categories if they will be required in the performance of this contract. Any changes to the labor categories should be documented as follows: If the change involves a change in terminology only (i.e., Senior Engineer vs. Engineer Level 2), the change should be in Volume IV and Attachment #3. Additional labor categories shall be supported by a description of the duties and responsibilities; the offeror shall identify how their labor categories correlate to the categories in the solicitation in sufficient detail so that an estimate of labor hours can be assigned to the proposed categories for the purpose of developing an evaluated cost. The proposed rates in the offerors' Attachment #3 will be incorporated as an attachment of the resultant contract award and will be the rates used to price subsequent task orders. Offerors may submit any other pricing data that they believe is prudent and necessary to justify their cost/price proposal.

8.1.1 Cost/Price Reasonableness - Offers should be sufficiently detailed to demonstrate their reasonableness. The burden of proof for credibility of proposed costs/prices rests with the offeror.

8.1.2 Estimating Techniques and Methods – When responding to the Cost/Price Volume requirements in the solicitation, the offeror and associated subcontractors may use any generally accepted estimating technique, including contemporary estimating methods [such as Cost-to-Cost and Cost-to-Non-Cost Estimating Relationships (CERs)], commercially available parametric cost models, in-house developed parametric cost models, etc.), to develop their estimates.

8.1.3 Cost/Price Information – Information beyond that required by this instruction shall not be submitted, unless you consider it essential to document or support your cost/price position. All information relating to the proposed price, including all required supporting documentation must be included in the section of the proposal designated as the Cost/Price Volume. Under no circumstances shall this information and documentation be included elsewhere in the proposal.

8.1.4 Cost or Pricing Information Requirements – In accordance with FAR 15.403-1(b) and 15.403-3(a), information other than cost or pricing data may be used to support price reasonableness. Information shall be provided in accordance with FAR 15.403-5. If, after receipt of proposals, the CO determines that there is insufficient information available to determine price reasonableness and none of the exceptions in FAR 15.403-1 apply, the offeror shall be required to submit cost or pricing data.

8.1.5. Rounding – All labor rates shall be rounded to the nearest dollar.

1 COST/PRICING CONTENT [ITO 8.2]

8.2.1. Basis of Price Evaluation –Basis of Price Evaluation – Offerors are required to provide fully burdened, Firm Fixed Price (FFP) Labor Rates for each Labor Category included in Attachment #3. The referenced Labor Categories are based on Government historical data. In developing the the fully burdened labor rate, offerors' are required to use the Labor Rate Development Worksheet, Attachment #4. The Government will use this spreadsheet to determine if the offerors' proposed fees are considered fair and reasonable. If the offeror proposes labor categories other than those listed in Attachment #3, the Government will consider the

information provided by the offeror in support of their revised labor categories to assign a best estimated quantity of hours to the revised labor categories. Therefore, the cost proposals must contain sufficient data to allow the Government to assign each of the offered labor categories to the functional intended. The offeror's failure to provide sufficient data, or the offeror's providing of ambiguous data, for this assignment of hours to the offered labor rates may result in the offeror's evaluated price being different from what the offeror intended.

8.2.2. The offeror will complete the Labor Hour Model (Fully Loaded Rates by Year), Attachment #3 with the rates calculated on the Labor Rate Development Worksheet, Attachment #4.

8.2.3. Requirement for Cost or Pricing Data – The Government anticipates award based on adequate competition; however, additional data may be required in the event that adequate price competition is not obtained. Information submitted in support of the proposal will be considered other than cost and pricing data.

8.2.4. The offeror will use the rates in Attachment #3 to construct the Task Order 0001 Cost Summary, Attachment #5 and the Total Evaluated Price, Attachment #6.

8.2.5. All offerors will use the Government estimate of \$350,000.00 travel costs in their proposal, as indicated in the Total Evaluated Price Worksheet, Attachment #6.

1.1 Schedule of Suppliers and Services

Item No	Supplies/Services	Quantity	Unit	Unit Price	Amount
0001		1	Lot		
	Cybersecurity Risk Mgt (LABOR) FFP The contractor shall perform all tasks in accordance with (IAW) the Cybersecurity Risk Management Framework Support Performance Work Statement (PWS) and the individual task order's PWS. FOB: Destination SIGNAL CODE: A				
				NET AMT	

Item No	Supplies/Services	Quantity	Unit	Unit Price	Amount
0002		1	Lot		
	Cybersecurity Risk Mgt (Travel) COST Travel cost will be IAW the Cybersecurity Risk Management Framework Support PWS and the individual task order's PWS. Travel and per diem under this CLIN shall be reimbursed at cost with applicable burdens as limited by FAR 31.205-46 and the Joint Travel Regulations (JTR) guidelines. The contractor shall use per diem allowance in lieu of actual subsistence expense for all persons in travel status. All travel requirements will be determined by the Government and must be approved in advance via a Letter of Intent (LOI). No overhead and/or handling fees shall be reimbursed under this cost CLIN. FOB: Destination				
				ESTIMATED COST	

Item No	Supplies/Services	Quantity	Unit	Unit Price	Amount
0003		1	Lot		
	Cybersecurity Risk Mgt (DATA)				

	FFP The contractor shall provide data IAW the Contract Data Requirements List (CDRL) (DD Forms 1423) as required by individual task orders. The data is not separately priced (NSP). FOB: Destination SIGNAL CODE: A	
		NET AMT

Item No	Supplies/Services	Quantity	Unit	Unit Price	Amount
1001		1	Lot		
Option	Cybersecurity Risk Mgt (LABOR) FFP The contractor shall perform all tasks in accordance with (IAW) the Cybersecurity Risk Management Framework Support Performance Work Statement (PWS) and the individual task order's PWS. FOB: Destination SIGNAL CODE: A				
					NET AMT

Item No	Supplies/Services	Quantity	Unit	Unit Price	Amount
1002		1	Lot		
Option	Cybersecurity Risk Mgt (Travel) COST Travel cost will be IAW the Cybersecurity Risk Management Framework Support PWS and the individual task order's PWS. Travel and per diem under this CLIN shall be reimbursed at cost with applicable burdens as limited by FAR 31.205-46 and the Joint Travel Regulations (JTR) guidelines. The contractor shall use per diem allowance in lieu of actual subsistence expense for all persons in travel status. All travel requirements will be determined by the Government and must be approved in advance via a Letter of Intent (LOI). No overhead and/or handling fees shall be reimbursed under this cost CLIN. FOB: Destination				
					ESTIMATED COST

Item No	Supplies/Services	Quantity	Unit	Unit Price	Amount
1003		1	Lot		
Option	Cybersecurity Risk Mgt (DATA) FFP The contractor shall provide data IAW the Contract Data Requirements List (CDRL) (DD Forms 1423) as required by individual task orders. The data is not separately priced (NSP). FOB: Destination SIGNAL CODE: A				
					NET AMT

Item No	Supplies/Services	Quantity	Unit	Unit Price	Amount
2001		1	Lot		
Option	Cybersecurity Risk Mgt (LABOR) FFP The contractor shall perform all tasks in accordance with (IAW) the Cybersecurity Risk Management Framework Support Performance Work				

	Statement (PWS) and the individual task order's PWS. FOB: Destination SIGNAL CODE: A	
		NET AMT

Item No	Supplies/Services	Quantity	Unit	Unit Price	Amount
2002		1	Lot		
Option	Cybersecurity Risk Mgt (Travel) COST Travel cost will be IAW the Cybersecurity Risk Management Framework Support PWS and the individual task order's PWS. Travel and per diem under this CLIN shall be reimbursed at cost with applicable burdens as limited by FAR 31.205-46 and the Joint Travel Regulations (JTR) guidelines. The contractor shall use per diem allowance in lieu of actual subsistence expense for all persons in travel status. All travel requirements will be determined by the Government and must be approved in advance via a Letter of Intent (LOI). No overhead and/or handling fees shall be reimbursed under this cost CLIN. FOB: Destination				
					ESTIMATED COST

Item No	Supplies/Services	Quantity	Unit	Unit Price	Amount
2003		1	Lot		
Option	Cybersecurity Risk Mgt (DATA) FFP The contractor shall provide data IAW the Contract Data Requirements List (CDRL) (DD Forms 1423) as required by individual task orders. The data is not separately priced (NSP). FOB: Destination SIGNAL CODE: A				
					NET AMT

1.2 Attachment 3 – Fully Burdened Labor Rates Per Year

Attachment 3 - FULLY BURDENED LABOR RATES PER YEAR	
LABOR CATEGORIES	FULLY LOADED LABOR RATE
Base Year: 13 May 2016 thru 12 May 2017	
IT Security Control Assessors (junior)	
IT Security Control Assessors (intermediate)	
IT Security Control Assessors (senior)	
Cybersecurity Trainer	
Assessment and Authorization Support Analysts	
Contract Lead, Supervisor	
AF IC Security Engineering, Enterprise Solutions	
Software Security Engineer, Testing	
Content Managers (SharePoint/ Web)	
Documentation Mgr	
Plans and Policy Specialist	
AF IC SCC Cybersecurity Trainer	
AF IC IT Program Managers for Enterprise Solutions	
Information Assurance Program Lead	

CNDSP Analyst	
CNDSP Incident Responder	
CNDSP Infrastructure Support	
CNDSP Auditor	
SCC Analyst	
Option Year 1: 13 May 2017 thru 12 May 2018	
IT Security Control Assessors (junior)	
IT Security Control Assessors (intermediate)	
IT Security Control Assessors (senior)	
Cybersecurity Trainer	
Assessment and Authorization Support Analysts	
Contract Lead, Supervisor	
AF IC Security Engineering, Enterprise Solutions	
Software Security Engineer, Testing	
Content Managers (SharePoint/ Web)	
Documentation Mgr	
Plans and Policy Specialist	
AF IC SCC Cybersecurity Trainer	
AF IC IT Program Managers for Enterprise Solutions	
Information Assurance Program Lead	

CNDSP Analyst	
CNDSP Incident Responder	
CNDSP Infrastructure Support	
CNDSP Auditor	
SCC Analyst	
Option Year 2: 13 May 2018 thru 12 May 2019	
IT Security Control Assessors (junior)	
IT Security Control Assessors (intermediate)	
IT Security Control Assessors (senior)	
Cybersecurity Trainer	
Assessment and Authorization Support Analysts	
Contract Lead, Supervisor	
AF IC Security Engineering, Enterprise Solutions	
Software Security Engineer, Testing	
Content Managers (SharePoint/ Web)	
Documentation Mgr	
Plans and Policy Specialist	
AF IC SCC Cybersecurity Trainer	
AF IC IT Program Managers for Enterprise Solutions	
Information Assurance Program Lead	
CNDSP Analyst	
CNDSP Incident Responder	
CNDSP Infrastructure Support	
CNDSP Auditor	
SCC Analyst	

1.3 Attachment 4 – Labor Rate Development Worksheet

Attachment 4 - LABOR RATE DEVELOPMENT WORKSHEET							
LABOR CATEGORIES	BASE RATE	ESCALATION FACTOR	G&A	OVERHEAD	OTHER	PROFIT/ FEE	FULLY BURDENED LABOR RATE
Base Year: 13 May 2016 thru 12 May 2017							
IT Security Control Assessors (junior)							
IT Security Control Assessors (intermediate)							
IT Security Control Assessors (senior)							
Cybersecurity Trainer							
Assessment and Authorization Support Analysts							
Contract Lead, Supervisor							
AF IC Security Engineering, Enterprise Solutions							
Software Security Engineer, Testing							
Content Managers (SharePoint/ Web)							
Documentation Mgr							
Plans and Policy Specialist							

1.5 Attachment 6 – Total Evaluated Price

Attachment 6 - TOTAL EVALUATED PRICE			
LABOR CATEGORIES	GOVERNMENT ESTIMATED HOURS	FULLY BURDENED LABOR RATES	TOTAL
Base Year: 13 May 2016 thru 12 May 2017			
IT Security Control Assessors (junior)	1,880		
IT Security Control Assessors (intermediate)	13,160		
IT Security Control Assessors (senior)	5,640		
Cybersecurity Trainer	3,760		
Assessment and Authorization Support Analysts	3,760		
Contract Lead, Manager	1,880		
AF IC Security Engineering, Enterprise Solutions	1,880		
Software Security Engineer, Testing	1,880		
Content Managers (SharePoint/ Web)	3,760		
Documentation Mgr	3,760		
Plans and Policy Specialist	3,760		
AF IC SCC Cybersecurity Trainer	1,880		
AF IC IT Program Managers for Enterprise Solutions	1,880		
Information Assurance Program Lead	3,760		
CNDSP Analyst	7,520		
CNDSP Incident Responder	3,760		
CNDSP Infrastructure Support	1,880		
CNDSP Auditor	1,880		

SCC Analyst	7,520		
Travel costs determined by Government			\$150,000.00
Base Year Totals	75,200		
Option Year 1: 13 May 2017 thru 12 May2018			
IT Security Control Assessors (junior)	1,880		
IT Security Control Assessors (intermediate)	13,160		
IT Security Control Assessors (senior)	5,640		
Cybersecurity Trainer	3,760		
Assessment and Authorization Support Analysts	3,760		
Contract Lead, Manager	1,880		
AF IC Security Engineering, Enterprise Solutions	1,880		
Software Security Engineer, Testing	3,760		
Content Managers (SharePoint/ Web)	3,760		
Documentation Mgr	3,760		
Plans and Policy Specialist	1,880		
AF IC SCC Cybersecurity Trainer	1,880		
AF IC IT Program Managers for Enterprise Solutions	1,880		
Information Assurance Program Lead	3,760		
CNDSP Analyst	7,520		
CNDSP Incident Responder	3,760		
CNDSP Infrastructure Support	1,880		
CNDSP Auditor	1,880		

SCC Analyst	7,520		
Travel costs determined by Government			\$150,000.00
Option Year 1 Totals	75,200		
Option Year 2: 13 May 2018 thru 12 May 2019			
IT Security Control Assessors (junior)	1,880		
IT Security Control Assessors (intermediate)	13,160		
IT Security Control Assessors (senior)	5,640		
Cybersecurity Trainer	3,760		
Assessment and Authorization Support Analysts	3,760		
Contract Lead, Manager	1,880		
AF IC Security Engineering, Enterprise Solutions	1,880		
Software Security Engineer, Testing	1,880		
Content Managers (SharePoint/ Web)	3,760		
Documentation Mgr	3,760		
Plans and Policy Specialist	3,760		
AF IC SCC Cybersecurity Trainer	1,880		
AF IC IT Program Managers for Enterprise Solutions	1,880		
Information Assurance Program Lead	3,760		
CNDSP Analyst	7,520		
CNDSP Incident Responder	3,760		
CNDSP Infrastructure Support	1,880		
CNDSP Auditor	1,880		

SCC Analyst	7,520		
Travel costs determined by Government			\$150,000.00
Option Year 2 Totals	75,200		
Total Labor Cost			
Travel Cost Determined by Govt (DO NOT CHANGE THIS AMOUNT)			\$ 450,000.00
TOTAL PROPOSED COST			

AF IC SCC Cybersecurity Trainer							
AF IC IT Program Managers for Enterprise Solutions							
Information Assurance Program Lead							
CNDSP Analyst							
CNDSP Incident Responder							
CNDSP Infrastructure Support							
CNDSP Auditor							
SCC Analyst							
Option Year 1: 13 May 2017 thru 12 May 2018							
IT Security Control Assessors (junior)							
IT Security Control Assessors (intermediate)							
IT Security Control Assessors (senior)							
Cybersecurity Trainer							
Assessment and Authorization Support Analysts							
Contract Lead, Supervisor							

AF IC Security Engineering, Enterprise Solutions							
Software Security Engineer, Testing							
Content Managers (SharePoint/ Web)							
Documentation Mgr							
Plans and Policy Specialist							
AF IC SCC Cybersecurity Trainer							
AF IC IT Program Managers for Enterprise Solutions							
Information Assurance Program Lead							
CNDSP Analyst							
CNDSP Incident Responder							
CNDSP Infrastructure Support							
CNDSP Auditor							
SCC Analyst							

Option Year 2: 13 May 2018 thru 12 May 2019							
IT Security Control Assessors (junior)							
IT Security Control Assessors (intermediate)							
IT Security Control Assessors (senior)							
Cybersecurity Trainer							
Assessment and Authorization Support Analysts							
Contract Lead, Supervisor							
AF IC Security Engineering, Enterprise Solutions							
Software Security Engineer, Testing							
Content Managers (SharePoint/ Web)							
Documentation Mgr							
Plans and Policy Specialist							

AF IC SCC Cybersecurity Trainer							
AF IC IT Program Managers for Enterprise Solutions							
Information Assurance Program Lead							
CNDSP Analyst							
CNDSP Incident Responder							
CNDSP Infrastructure Support							
CNDSP Auditor							
SCC Analyst							

1.4 Attachment 5 – Task Order 0001

Attachment 5 - TASK ORDER 0001						
TASK ORDER DESCRIPTION: Risk Management						
CONTRACT LINE ITEM	CLIN DESCRIPTION	CONTRACT TYPE	QTY	UNIT	UNIT PRICE	TOTAL
0001	Labor: Non-Personal Services	FFP	1	Lot		
0002	Travel	Cost	1	Lot		
0003	Data	NSP	1	Lot		
	Total Cost					
Base Year 1: 13 May 2016 thru 12 May 2017						
LABOR CATEGORIES		NUMBER OF HOURS	FULLY BURDENED LABOR RATE	COST		
IT Security Control Assessors (junior)						
IT Security Control Assessors (intermediate)						
IT Security Control Assessors (senior)						

Cybersecurity Trainer			
Assessment and Authorization Support Analysts			
Contract Lead, Supervisor			
AF IC Security Engineering, Enterprise Solutions			
Software Security Engineer, Testing			
Content Managers (SharePoint/ Web)			
Documentation Mgr			
Plans and Policy Specialist			
AF IC SCC Cybersecurity Trainer			
AF IC IT Program Managers for Enterprise Solutions			
Information Assurance Program Lead			
CNDSP Analyst			

CNDSP Incident Responder			
CNDSP Infrastructure Support			
CNDSP Auditor			
SCC Analyst			

Attachment 5 - TASK ORDER 0001

TASK ORDER DESCRIPTION: Risk Management

CONTRACT LINE ITEM	CLIN DESCRIPTION	CONTRACT TYPE	QTY	UNIT	UNIT PRICE	TOTAL
0001	Labor: Non-Personal Services	FFP	1	Lot		
0002	Travel	Cost	1	Lot		
0003	Data	NSP	1	Lot		
	Total Cost					

Base Year 1: 13 May 2016 thru 12 May 2017

LABOR CATEGORIES	NUMBER OF HOURS	FULLY BURDENED LABOR RATE	COST

IT Security Control Assessors (junior)			
IT Security Control Assessors (intermediate)			
IT Security Control Assessors (senior)			
Cybersecurity Trainer			
Assessment and Authorization Support Analysts			
Contract Lead, Supervisor			
AF IC Security Engineering, Enterprise Solutions			
Software Security Engineer, Testing			
Content Managers (SharePoint/ Web)			
Documentation Mgr			
Plans and Policy Specialist			
AF IC SCC Cybersecurity Trainer			

AF IC IT Program Managers for Enterprise Solutions			
Information Assurance Program Lead			
CNDSP Analyst			
CNDSP Incident Responder			
CNDSP Infrastructure Support			
CNDSP Auditor			
SCC Analyst			